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ATL PRODUCTS JOINS ROSTER OF MORE THAN 25 LTO TECHNOLOGY LICENSEES

Addition Signals Continuing Industry Support For LTO Program

SILICON VALLEY, CALIF. — (January 11, 2000) — Hewlett-Packard Company, IBM Corporation and Seagate Technology, Inc., the technology provider companies of Linear Tape-Open technology (referred to as LTO technology) today announced that the program has added ATL Products, a Quantum Company, to its list of over 25 licensees. ATL Products is recognized worldwide as a market innovator in the design, manufacture and service of automated DLTape library systems. This licensee support signifies another major milestone in the development and acceptance of the open license technology. LTO technology has received unprecedented global industry support in its short 17-month life.

As a new Ultrium format licensee, ATL Products joins an impressive array of worldwide storage industry leaders including Accutronics, Advanced Research, Alps Electric, Benchmark Tape Systems, EMTEC, Exabyte, Fuji Photo Film, Fujitsu/FCPA Intellistor, HP, Hi/fn, Hitachi/Maxell, IBM, Imation, Matsushita, Mitsumi Electric, Mountain Engineering II, NEC, Otari, Overland Data, Philips Semiconductor, Plasmon IDE, Quantegy, Seagate, Sony, TDK and Verbatim.

“We’re extremely pleased that we’ve enlisted support of nearly every major storage player, positioning LTO technology to make a significant impact on midrange and network tape storage,” said Barry Rudolph, business line manager, Removable Media Storage Solutions, IBM Storage Systems Division.

About Linear Tape-Open (LTO) Technology

LTO technology, a powerful, open tape architecture, is setting the stage for a new generation of tape storage products that is expected to surpass current tape capacity and performance benchmarks, while maintaining the highest data integrity. It combines the advantages of linear multi-channel, bi-directional formats with enhancements in servo technology, data compression, track layout, and error correction code to maximize capacity, performance and reliability.

The Ultrium format is one of two formats based on LTO technology. It uses a single-reel media with capacities of up to 100GB native and data-transfer rates of up to 20MB/s native and 40MB/s compressed (assuming a 2:1 compression ratio).

The Accelis format is a fast-access, dual-reel implementation that is designed to offer data retrieval in less than 10 seconds. Both formats have an identified four-generation roadmap for future capacity and performance enhancements.

While the LTO program gives licensees wide latitude in implementing mechanical and electrical designs, strict adherence is required to format specifications impacting the ability to read and write Accelis or Ultrium cartridges. Independent compliance verification is vital to meet the free-interchange objectives that are at the core of the LTO program.

3Ultrium and Accelis tape mechanism and tape cartridge interchange specifications are available on a licensee basis. Licensing information is available by contacting the Law Offices of Ladas & Parry at (323) 934-2300 or by e-mail at LTO_INFO@ladasparry.com. More information on LTO technology is available on the LTO Web site at www.lto-technology.com.

For additional information on ATL Products, visit the company's Web site at <http://www.atlp.com>.

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Note: Linear Tape-Open, LTO, Accelis and Ultrium are U.S. trademarks of HP, IBM and Seagate.