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LINEAR TAPE-OPEN FORMAT BASED DRIVES OUT-SHIP SUPER DLT BASED DRIVES BY MORE THAN 2-TO-1

SILICON VALLEY, CALIF. — (April 4, 2002) — According to a March 25, 2002 Gartner Dataquest report, "Significant Shifts Affect the Tape Drive Market in 2001," tape drives built using Linear Tape-Open's (LTO) technology out-shipped drives based on Super DLT by more than 2-to-1. Developed by Hewlett-Packard Company, IBM Corporation and Seagate Removable Storage Solutions, the LTO Ultrium format is a high-speed, high-capacity tape technology designed to meet the data protection and recovery needs for midrange and enterprise computing environments.

The findings in Gartner Dataquest's 2001 tape drive market report support the LTO Program's claim that there is considerable demand for high-speed, high-capacity tape solutions built using open standards technology. As the only open format tape technology in the 'super drive' tape category, the Ultrium format provides storage managers with reliability, scalability, flexibility and multiple vendor options – something only the LTO Ultrium format offers.

"The Gartner Dataquest research report further confirms that the LTO Ultrium format has struck a chord with the IT community and has been enthusiastically embraced over other competing formats," said Howard Matthews, general manager of Seagate Removable Storage Solutions. "The latest market share data certainly indicates that the Ultrium format is the prevalent choice for midrange data protection. IT managers have come to rely on the LTO technology roadmap established in 1997 as they devise their storage strategy, allowing LTO technology to continually meet the storage needs of the future."

LTO Ultrium Features

The LTO Program's first generation Ultrium format features 200GB compressed (2:1 compression), and 100GB native storage capacity, with native transfer rates reaching up to 20MB per second.

Storage and media manufacturers interested in licensing LTO technology may obtain information by contacting the Law Offices of Ladas & Parry at (323) 934-2300, or by e-mail at LTO_INFO@ladasparry.com.

About Linear Tape-Open (LTO) Technology

LTO technology is a powerful, scaleable, open tape format created by technology providers Hewlett-Packard Company, IBM Corporation and Seagate Removable Storage Solutions to meet the growing demands of data protection in the midrange to enterprise-class server environments. This new generation of tape storage products delivers outstanding performance, capacity and reliability combining the advantages of linear multi-channel, bi-directional formats with enhancements in servo technology, data compression, track layout, and error correction.

The LTO Ultrium format storage solution is a single-reel, high-performance tape cartridge ideal for backing up, restoring, and archiving applications. As a market-leading tape technology for ultra-high capacity storage, the LTO Ultrium format is the only tape storage technology with a well-defined four-generation roadmap for growth and scalability – doubling speed and capacity with each new generation, and delivering significant data integrity improvements over current tape storage formats.

While the LTO Program gives licensees wide latitude in implementing mechanical and electrical designs, strict adherence is required to format specifications impacting the ability to read and write Ultrium format tape cartridges. Independent compliance verification is vital to meet the free-interchange objectives that are at the core of the LTO Program. With numerous compliance checkpoints for each LTO technology product, end-users and OEMs can be confident of data interchangeability between LTO products regardless of the manufacturer.

Ultrium tape mechanism and tape cartridge interchange specifications are available on a licensee basis. For additional information on LTO Ultrium technology, visit the Ultrium Web site at <http://www.ultrium.com>.

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