

**FOR IMMEDIATE RELEASE**

**Support For Linear Tape-Open Technology Grows As  
Fujifilm Signs Licensee Agreement**

**NETWORLD+INTEROP LAS VEGAS, May 11, 1999** — Linear Tape-Open (LTO) technology provider companies, Hewlett-Packard Company, IBM and Seagate, today announced that Fuji Photo Film Co., Ltd. of Tokyo is the LTO program's most recent licensee. Fujifilm's license package will enable the company to manufacture high capacity Ultrium tape cartridges.

"Fujifilm will enhance the global presence of LTO," said Kevin Perry, executive director of marketing and business development, Seagate Removable Storage Solutions. "This plays directly into our strategy to establish worldwide interest and competition through an open licensing policy. It also helps to ensure that demand for Ultrium format media will be met on a global scale."

Fujifilm is the fifth media manufacturer to license the Ultrium technology, joining EMTEC, Imation, Quantegy and Verbatim. The Ultrium format uses single-reel media. First generation products will feature capacities of up to 200GB (100GB native) and data transfer rates of up to 40MB/s (20MB/s native), assuming a 2:1 compression ratio. Additional LTO licensees include Accutronics, Alps Electric, FCPA Intellistor, Fujitsu, HP, Hi/fn, IBM, Mountain Engineering II, NEC, Philips Semiconductor and Seagate.

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LTO technology holds exceptional promise in its ability to provide a new generation of tape storage products to meet growing capacity demands among business enterprises. As a leader and pioneer in removable storage, Fujifilm is well-suited to complement Ultrium format drives with proven, innovative media solutions.

LTO technology combines the advantages of linear multi-channel, bi-directional formats with enhancements in servo technology, data compression, track layout and error correction code to maximize capacity, performance and reliability. Ultrium is one of two formats based on LTO technology. The other format, Accelis, is a fast-access, dual-reel implementation that is designed to offer data retrieval in less than 10 seconds. Both formats have identified a four-generation roadmap for future capacity and performance enhancements.

Ultrium and Accelis tape mechanism and tape cartridge interchange specifications are available on a licensee basis. For licensing information, contact Ladas & Parry at (323) 934-2300 or by e-mail at [LTO\\_INFO@ladasparry.com](mailto:LTO_INFO@ladasparry.com).

For additional information on LTO technology, visit the LTO Web site at [www.lto-technology.com](http://www.lto-technology.com). Contact information: [http://www.lto.org/newsroom/tool\\_directory.html](http://www.lto.org/newsroom/tool_directory.html)

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