



### LTO-6 Tape Pricing Audit

Source	Make	Cost	URL
www.cdw.com	HP Ultrium RW Data Cartridge - LTO Ultrium x 1	\$59.99	<a href="http://www.cdw.com/shop/products/HP-Ultrium-RW-Data-Cartridge-LTO-Ultrium-x-1/2897749.aspx">http://www.cdw.com/shop/products/HP-Ultrium-RW-Data-Cartridge-LTO-Ultrium-x-1/2897749.aspx</a>
www.tapeandmedia.com	TDK LTO 6 Tape (62032) LTO Ultrium 6 Data Cartridge 2/5TB/6.25 TB	\$38.76	<a href="http://www.tapeandmedia.com/tdk-lto-6-tape-ultrium-tapes.asp">http://www.tapeandmedia.com/tdk-lto-6-tape-ultrium-tapes.asp</a>
www.tapeandmedia.com	Imation LTO 6 Tape (29080) LTO Ultrium 6 Data Cartridge 2.5TB	\$39.10	<a href="http://www.tapeandmedia.com/imation-lto-6-tape-ultrium-tapes.asp">http://www.tapeandmedia.com/imation-lto-6-tape-ultrium-tapes.asp</a>
www.tapeandmedia.com	HP LTO Ultrium 6 Tape (C7976A)	\$39.75	<a href="http://www.tapeandmedia.com/hp-lto-6-tape-ultrium-tapes.asp">http://www.tapeandmedia.com/hp-lto-6-tape-ultrium-tapes.asp</a>
www.tapeandmedia.com	Sony LTO 6 Tape (LTX2500G) LTO6	\$40.69	<a href="http://www.tapeandmedia.com/sony-lto-6-tape-ultrium-tapes.asp">http://www.tapeandmedia.com/sony-lto-6-tape-ultrium-tapes.asp</a>
www.tapeandmedia.com	FujiFilm LTO 6 Tape with Barium Ferrite (BaFe)	\$40.75	<a href="http://www.tapeandmedia.com/fuji-lto-6-tape-ultrium-tapes.asp">http://www.tapeandmedia.com/fuji-lto-6-tape-ultrium-tapes.asp</a>
www.tapeandmedia.com	Maxell LTO 6 Tape (229558)	\$40.99	<a href="http://www.tapeandmedia.com/maxell-lto-6-tape-ultrium-tapes.asp">http://www.tapeandmedia.com/maxell-lto-6-tape-ultrium-tapes.asp</a>
www.backuptapes.net	Quantum MR-L6MQN-02 LTO Ultrium 6 Data Cartridge	\$44.10	<a href="https://www.backuptapes.net/mr-l6mqn-02.html">https://www.backuptapes.net/mr-l6mqn-02.html</a>
www.backuptapes.net	Maxell 229558 LTO Ultrium 6 Data Cartridge	\$39.75	<a href="https://www.backuptapes.net/229558.html">https://www.backuptapes.net/229558.html</a>
www.backuptapes.net	TDK 62032 LTO Ultrium 6 Data Cartridge	\$38.00	<a href="https://www.backuptapes.net/62032.html">https://www.backuptapes.net/62032.html</a>
www.backuptapes.net	HP C7976A LTO Ultrium 6 Data Cartridge	\$37.25	<a href="https://www.backuptapes.net/c7976a.html">https://www.backuptapes.net/c7976a.html</a>
www.backuptapes.net	IBM 00V7590 LTO Ultrium 6 Data Cartridge	\$41.65	<a href="https://www.backuptapes.net/00v7590.html">https://www.backuptapes.net/00v7590.html</a>

www.itstoreonline.com	Fuji 16310732 LTO-6 Backup Tape	\$61.73	<a href="http://www.itstoreonline.com/lto-6-tapes-fuji-16310732">http://www.itstoreonline.com/lto-6-tapes-fuji-16310732</a>
www.itstoreonline.com	Maxell 229558 LTO-6 Metal Particle Backup Tape	\$62.63	<a href="http://www.itstoreonline.com/lto-6-tapes-maxell-229558">http://www.itstoreonline.com/lto-6-tapes-maxell-229558</a>
www.itstoreonline.com	Imation 29080 LTO-6 Backup Tape w/ Case	\$63.28	<a href="http://www.itstoreonline.com/lto-6-tapes-imation-29080">http://www.itstoreonline.com/lto-6-tapes-imation-29080</a>
www.itstoreonline.com	Quantum MR-L6MQN-02 LTO-6 WORM Backup Tape	\$66.29	<a href="http://www.itstoreonline.com/lto-6-tapes-quantum-mr-l6mqn-02">http://www.itstoreonline.com/lto-6-tapes-quantum-mr-l6mqn-02</a>
www.itstoreonline.com	Sony LTX2500G LTO-6 Backup Tape	\$66.63	<a href="http://www.itstoreonline.com/lto-6-tapes-sony-ltx2500g">http://www.itstoreonline.com/lto-6-tapes-sony-ltx2500g</a>
www.itstoreonline.com	IMB 00V7590 LTO-6 Backup Tape Barium Ferrite	\$66.93	<a href="http://www.itstoreonline.com/lto-6-tapes-ibm-00v7590">http://www.itstoreonline.com/lto-6-tapes-ibm-00v7590</a>
www.itstoreonline.com	HP C7976A LTO-6 Backup Tape	\$67.13	<a href="http://www.itstoreonline.com/lto-6-tapes-hp-c7976a">http://www.itstoreonline.com/lto-6-tapes-hp-c7976a</a>
www.supertechsupplies.com	Quantum Data Cartridge, LTO Ultrium 6, For LTO-6 Tape Drives, Native Capacity 2	\$67.58	<a href="http://www.supertechsupplies.com/quantum-quantum-data-cartridge-lto-ultrium-6-for-lto-6-tape-drives-native-capacity-2/">http://www.supertechsupplies.com/quantum-quantum-data-cartridge-lto-ultrium-6-for-lto-6-tape-drives-native-capacity-2/</a>
www.supertechsupplies.com	Maxell LTO Ultrium 6 2.5/6.25 tb Cart W/ Case	\$53.58	<a href="http://www.supertechsupplies.com/maxell-lto-ultrium-6-2-5-6-25tb-cart-w-case/">http://www.supertechsupplies.com/maxell-lto-ultrium-6-2-5-6-25tb-cart-w-case/</a>
www.supertechsupplies.com	Fuji Film Fujifilm LTO 6 Ultrium 2.5tb/6.25tb Tape Cartridge	\$51.58	<a href="http://www.supertechsupplies.com/fuji-film-fujifilm-lto-6-ultrium-2-5tb-6-25tb-tape-cartridge/">http://www.supertechsupplies.com/fuji-film-fujifilm-lto-6-ultrium-2-5tb-6-25tb-tape-cartridge/</a>
www.backupworks.com	IBM LTO-6 Ultrium Tape Media 2.5TB/6.25TB Native/Compressed Capacity LTO6 Data Cartridge	\$47.00	<a href="http://www.backupworks.com/IBM-LTO-6-Tape-media-00V7590.aspx">http://www.backupworks.com/IBM-LTO-6-Tape-media-00V7590.aspx</a>
www.lenscomputers.com	HP LTO-6 Ultrium Tape, 2.5-6.25TB	\$41.25	<a href="http://www.lenscomputers.com/hp-lto-6.html">http://www.lenscomputers.com/hp-lto-6.html</a>
www.lenscomputers.com	Fuji LTO 6 Ultrium Tapes, 2.5/6.25TB	\$41.19	<a href="http://www.lenscomputers.com/fuji-lto-6.html">http://www.lenscomputers.com/fuji-lto-6.html</a>
www.lenscomputers.com	Sony LTO-6 Ultrium Tape 2.5/6.25TB	\$39.95	<a href="http://www.lenscomputers.com/sony-lto-6.html">http://www.lenscomputers.com/sony-lto-6.html</a>

www.lenscomputers.com	Imation LTO-6 Tape WORM, 2.5TB/6.25TB	\$65.95	<a href="http://www.lenscomputers.com/lto-6w-ima.html">http://www.lenscomputers.com/lto-6w-ima.html</a>
<b>AVERAGE COST PER TAPE</b>		<b>\$50.50</b>	

Open market study compiled by FleishmanHillard on January 20, 2015.

For cost/GB estimates, figures are determined using a \$50.50/LTO-6 cartridge assumption.