



LTO-7 Tape Pricing Audit

Source	Make	Cost	URL
www.tape4backup.com	HP C7977A LTO-7 Ultrium Data Backup Tape Cartridge (6.0TB/15TB)	\$101.75	https://www.tape4backup.com/c7977a.php?gclid=CjwKEAjw8da8BRDssvyH8uPEgnoSJABJmwYoKe-d8FJWZoLvY7axMlqaWiFSEk1VLhGVPWrCsew-xRoCYDbw_wcB
1101www.tape4backup.com	Sony LTX6000G LTO-7 Ultrium Data Backup Tape Cartridge (6.0TB/15TB)	\$115.50	https://www.tape4backup.com/ltx6000g.php?gclid=CjwKEAjw8da8BRDssvyH8uPEgnoSJABJmwYolZ9vkWo4wwFKET6SgNliSKOf9bic2QTW-oE91vWqihoCc_jw_wcB
www.cdw.com	HPE Ultrium RW Data Cartridge - LTO Ultrium x 1	\$149.99	https://www.cdw.com/shop/products/HPE-Ultrium-RW-Data-Cartridge-LTO-Ultrium-x-1-6-TB/3977059.aspx?pfm=srh&programidentifier=3&RecoType=RSR
www.cdw.com	FUJIFILM LTO Ultrium 7 - LTO Ultrium	\$169.99	https://www.cdw.com/shop/products/FUJIFILM-LTO-Ultrium-7-LTO-Ultrium-6-TB/4162782.aspx?pfm=srh
www.cdw.com	IBM LTO 7 TAPE MEDIA	\$154.99	https://www.cdw.com/shop/products/IBM-LTO-7-TAPE-MEDIA/3939449.aspx?pfm=srh&programidentifier=3&RecoType=RSR
www.tapeandmedia.com	IBM LTO 7 Tape (38L7302)	\$112.86	https://www.tapeandmedia.com/ibm-lto-7-tape-ultrium-tapes.asp
www.tapeandmedia.com	Sony LTO 7 Tape (LTX6000G)	\$120.26	https://www.tapeandmedia.com/sony-lto-7-tape-ultrium-ltx6000g.asp
www.tapeandmedia.com	HP LTO 7 Tape with Barium Ferrite (BaFe) C7977A	\$115.99	https://www.tapeandmedia.com/hp-lto-7-tape-ultrium-tapes-c7977a.asp
www.tapeandmedia.com	FujiFilm LTO 7 Tape with Barium Ferrite (BaFe)	\$105.09	https://www.tapeandmedia.com/fuji-lto-7-tape-ultrium-tapes.asp

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www.tapeandmedia.com	Quantum LTO 7 Tape with Barium Ferrite (BaFe) MR-L7MQN-01	\$107.53	https://www.tapeandmedia.com/quantum-lto-7-tape-ultrium.asp
www.backuptapes.net	Sony LTX6000G LTO-7 Ultrium Data Backup Tape Cartridge	\$115.50	https://www.backuptapes.net/ltx6000g.html
www.backuptapes.net	38L7302 IBM LTO 7 Data Backup Tape	\$107.00	https://www.backuptapes.net/38l7302.html
www.backuptapes.net	Fuji 16456574 - 6TB LTO Ultrium 7 Barium Ferrite data tape cartridge	\$100.50	https://www.backuptapes.net/16456574.html
www.backuptapes.net	Quantum MR-L7MQN-01 LTO-7 Ultrium Data Backup Tape Cartridge	\$102.30	https://www.backuptapes.net/mr-l7mqn-01.html
www.backuptapes.net	HP C7977A LTO-7 Ultrium Data Backup Tape Cartridge	\$101.00	https://www.backuptapes.net/c7977a.html
www.backupworks.com	IBM LTO-7 Ultrium Data Cartridge 6TB Native / 15TB Compressed	\$107.00	http://www.backupworks.com/IBM-LTO-7-tape-media-38L7302.aspx
www.backupworks.com	HP LTO-7 Ultrium Tape Cartridge 6TB Native / 15TB Compressed LTO7	\$108.00	http://www.backupworks.com/HP-LTO-7-tape-cartridge-C7977A.aspx
www.backupworks.com	Quantum LTO-7 Ultrium Tape Cartridge 6TB Native / 15TB Compressed LTO7	\$105.00	http://www.backupworks.com/Quantum-LTO-7-tape-cartridge-MR-L7MQN-01.aspx
www.backupworks.com	FujiFilm LTO-7 Tape Media 6TB Native / 15TB Compressed with Barium Ferrite	\$105.00	http://www.backupworks.com/Fujifilm-LTO-7-tape-media-16456574.aspx

www.lenscomputers.com	Sony LTO-7 Tape Ultrium, 6TB/15TB LTO-7, Part # LTX6000G	\$119.95	http://www.lenscomputers.com/sony-ltx6000g-lto-7.html
www.lenscomputers.com	HP LTO-7 Tape Ultrium, 6TB/15TB LTO-7, Part # C7977A	\$114.95	http://www.lenscomputers.com/hp-c7977a-lto-7.html
www.lenscomputers.com	IBM LTO-7 Tape Ultrium, 6TB/15TB LTO-7, Part # 38L7302	\$114.75	http://www.lenscomputers.com/ibm-38l7302-lto-7.html
www.provantage.com	Sony LTO Ult 7 6TB 20-pack Library Pack	\$115.78	http://www.provantage.com/sony-ltx6000g~7SONY1R1.htm
www.provantage.com	Quantum LTO Ultrium 7 Media Cartridge (6.0TB/15TB)	\$102.39	http://www.provantage.com/quantum-mr-l7mgn-01~7QUAM0PX.htm
AVERAGE COST PER TAPE		\$115.55	

Open market study compiled by FleishmanHillard on March 14, 2017.

For cost/GB estimates, figures are determined using a **\$115.55/LTO-7** cartridge assumption.