



### LTO-6 Tape Pricing Audit

Source	Make	Cost	URL
www.cdw.com	HP Ultrium RW Data Cartridge - LTO Ultrium x 1	\$77.99	<a href="http://www.cdw.com/shop/products/HP-Ultrium-RW-Data-Cartridge-LTO-Ultrium-x-1/2897749.aspx">http://www.cdw.com/shop/products/HP-Ultrium-RW-Data-Cartridge-LTO-Ultrium-x-1/2897749.aspx</a>
www.cdw.com	Tandberg - LTO Ultrium x 1 - 2.5 TB	\$89.99	<a href="http://www.cdw.com/shop/products/Tandberg-LTO-Ultrium-x-1-2.5-TB/2902658.aspx">http://www.cdw.com/shop/products/Tandberg-LTO-Ultrium-x-1-2.5-TB/2902658.aspx</a>
www.cdw.com	TDK Ultrium LTO6 Tape Cartridge – 2.5TB – 1PK Custom Barcoded Storage Media	\$81.99	<a href="http://www.cdw.com/shop/products/TDK-Ultrium-LTO6-Tape-Cartridge-2.5TB-1PK-Custom-Barcoded-Storage-Media/3148291.aspx?cm_cat=GoogleBase&amp;cm_ite=3148291&amp;cm_pla=NA-NA-TDK_DI&amp;cm_ven=ShoppingFeeds&amp;ef_id=UxYNSAAABVRrH51B:20140304172840:s&amp;gclid=CP2Cm-Gz-bwCFW9p7AodzR0Afw">http://www.cdw.com/shop/products/TDK-Ultrium-LTO6-Tape-Cartridge-2.5TB-1PK-Custom-Barcoded-Storage-Media/3148291.aspx?cm_cat=GoogleBase&amp;cm_ite=3148291&amp;cm_pla=NA-NA-TDK_DI&amp;cm_ven=ShoppingFeeds&amp;ef_id=UxYNSAAABVRrH51B:20140304172840:s&amp;gclid=CP2Cm-Gz-bwCFW9p7AodzR0Afw</a>
www.pcconnection.com	Quantum 2.5TB 6.25TB LTO-6 Tape Cartridges (20-pack) w FREE LTO Universal Cleaning Cartridge	\$1,589.00 Or \$79.45/ea	<a href="http://www.pcconnection.com/product/quantum-2.5tb-6.25tb-lto-6-tape-cartridges-20-pack-w-free-lto-universal-cleaning-cartridge/mr-l6mqn-20pk-mr-lucqn-01/15912694?cac=Result">http://www.pcconnection.com/product/quantum-2.5tb-6.25tb-lto-6-tape-cartridges-20-pack-w-free-lto-universal-cleaning-cartridge/mr-l6mqn-20pk-mr-lucqn-01/15912694?cac=Result</a>
www.pcconnection.com	Quantum 2.5TB 6.25TB LTO-6 Data Cartridge	\$69.95	<a href="http://www.pcconnection.com/product/quantum-2.5tb-6.25tb-lto-6-data-cartridge/mr-l6mqn-01/15067726?cac=Result">http://www.pcconnection.com/product/quantum-2.5tb-6.25tb-lto-6-data-cartridge/mr-l6mqn-01/15067726?cac=Result</a>
www.pcconnection.com	Sony 2.5TB 6.25TB LTO-6 Ultrium Tape Cartridge	\$90.18	<a href="http://www.pcconnection.com/product/sony-2.5tb-6.25tb-lto-6-ultrium-tape-cartridge/ltx2500g/15134247">http://www.pcconnection.com/product/sony-2.5tb-6.25tb-lto-6-ultrium-tape-cartridge/ltx2500g/15134247</a>
www.backuptapes.net	HP C7976B LTO Ultrium 6 Data Cartridge-2.5TB/6.25TB (BaFe)	\$70.60	<a href="http://www.backuptapes.net/c7976b.html">http://www.backuptapes.net/c7976b.html</a>

www.backuptapes.net	Maxell 229558 LTO Ultrium 6 Data Cartridge-2.5TB/6.25TB (Metal Particle)	\$60.00	<a href="http://www.backuptapes.net/229558.html">http://www.backuptapes.net/229558.html</a>
www.lenscomputers.com	HP LTO Ultrium 6 WORM Metal Particle (MP) / LTO-6 / Tape 2.5/6.25TB WORM, Part # C7976B	\$74.95	<a href="http://www.lenscomputers.com/lto-6w-hp.html?utm_source=googlepepla&amp;utm_medium=adwords&amp;id=64758536720&amp;utm_content=pla&amp;gclid=CPGD0IWy-bwCFRJo7AodBA4Aww">http://www.lenscomputers.com/lto-6w-hp.html?utm_source=googlepepla&amp;utm_medium=adwords&amp;id=64758536720&amp;utm_content=pla&amp;gclid=CPGD0IWy-bwCFRJo7AodBA4Aww</a>
www.backupworks.com	Imation LTO-6 Ultrium Tape Media - 2.5TB/6.25TB LTO6 Data Cartridge Part# 29080	\$64.00	<a href="http://www.backupworks.com/Imation-LTO-6-Tape-29080.aspx?gclid=CPHkqp2z-bwCFVfo7AodREQAWw">http://www.backupworks.com/Imation-LTO-6-Tape-29080.aspx?gclid=CPHkqp2z-bwCFVfo7AodREQAWw</a>
www.tonerpirate.com	Imation 29080 LTO Ultrium-6 2.5TB / 6.25TB (MP) Data Tape Cartridge	\$66.50	<a href="http://www.tonerpirate.com/imation-29080-lto-ultrium-6-2.5tb-6.25tb-mp-data-tape-cartridge.html?&amp;MMCF_Froogle&amp;gclid=COC6kZe9-bwCFRQV7AodhXsALw">http://www.tonerpirate.com/imation-29080-lto-ultrium-6-2.5tb-6.25tb-mp-data-tape-cartridge.html?&amp;MMCF_Froogle&amp;gclid=COC6kZe9-bwCFRQV7AodhXsALw</a>
www.supertechsupplies.com	Quantum Quantum Data Cartridge, Lto Ultrium 6, For Lto-6 Tape Drives, Native Capacity 2. Part# 3422325	\$89.58	<a href="http://www.supertechsupplies.com/quantum-quantum-data-cartridge-lto-ultrium-6-for-lto-6-tape-drives-native-capacity-2/?gclid=COWZm7u9-bwCFY1r7AodyD0APQ">http://www.supertechsupplies.com/quantum-quantum-data-cartridge-lto-ultrium-6-for-lto-6-tape-drives-native-capacity-2/?gclid=COWZm7u9-bwCFY1r7AodyD0APQ</a>
www.itstoreonline.com	TDK 62032 LTO-6 Backup Tape	\$60.99	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	Fuji 16310732 LTO-6 Backup Tape	\$61.73	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	Quantum MR-L6MQN-02 LTO-6 WORM Backup Tape	\$66.29	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	Sony LTX250OG LTO-6 Backup Tape	\$66.63	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	Maxell 229558 LTO-6 Metal Particle Backup Tape	\$62.63	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	Imation 29080 LTO-6 Backup Tape w/ Case	\$63.28	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	Quantum MR-L6MQN-01 LTO-6 Backup Tape	\$66.73	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>

www.itstoreonline.com	HP C79768 LTO-6 Backup Tape w/ Barium Ferrite (BaFe)	\$74.44	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	SUN 7063158 Ultrium LTO-6 Metal Particle (MP)	\$88.00	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	IBM 00V7590L Ultrium LTO-6 Barium Ferrite Labeled	\$89.00	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
www.itstoreonline.com	DK 62048 LTO-6 Backup Tape Labeled Library Pack	\$96.67	<a href="http://www.itstoreonline.com/lto-6-tapes">http://www.itstoreonline.com/lto-6-tapes</a>
<b>AVERAGE COST PER TAPE</b>		<b>\$74.41</b>	

Open market study compiled by FleishmanHillard on March 5, 2014.

For cost/GB estimates, figures are determined using a \$80/LTO-6 cartridge assumption.