

## FOR IMMEDIATE RELEASE

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## LTO ULTRIUM FORMAT MAINTAINS MOMENTUM WITH MORE THAN 1,500,000 TAPE DRIVES AND 50,000,000 CARTRIDGES SHIPPED

Format reaches new heights by delivering performance, scalability and compatibility SILICON VALLEY, CALIF. — (September 25, 2006) — HP, IBM Corporation and Quantum Corporation, the three technology provider companies for the Linear Tape-Open (LTO) Program, today announced that the LTO Ultrium format has achieved not one, but two major milestones. The program has seen more than 1.5 million LTO Ultrium tape drives shipped worldwide since products based on the format first became commercially available in September 2000.

In addition, LTO Ultrium tape cartridge shipments have passed the 50 million mark since commercial availability, achieving a second milestone for the format. The milestones demonstrate the strong adoption of the LTO format by business and government that have embraced the performance, scalability and compatibility that Ultrium delivers.

The new LTO tape drive and cartridge milestones follow recently released news on the strong shipments of Write Once, Read Many (WORM) LTO Ultrium 3 tape cartridges, and plans to feature encryption capabilities in generation 4 by enabling the writing of encrypted data to the LTO Ultrium tape cartridge.

"There's no denying that LTO Ultrium products have established considerable momentum and acceptance in the marketplace," said Dianne McAdam, director of enterprise information assurance for the Clipper Group. "This is a testament to the importance of tape storage and its ability to address user's needs for dependable data retention, data protection and low cost of ownership, as compared to disk."

"As storage administrators seek out powerful and open technologies that they can trust, they continue to turn to the LTO Ultrium format to address their storage needs," said Bob Wilson, vice president, Nearline Storage Division, HP. "The new milestones demonstrate that the combination of performance, reliability and versatility delivered by LTO Ultrium is well positioned in the market to address the functionality and security that is required for enterprise use both today and tomorrow."

## **How to License LTO Ultrium Technology**

The LTO program offers several different license packages – from enhanced packages that provide the specifications and licenses to manufacture Ultrium products, to basic packages, providing Ultrium format specifications and guidelines for interchangeability. Buyers seeking Ultrium format-compliant products should look for the Ultrium format compliance verification trademarks on both tape drives and data cartridges. Storage and media manufacturers interested in licensing LTO technology may obtain information by contacting the LTO Program at LTOinquiry@fleishman.com.

## About Linear Tape-Open (LTO) Technology

LTO technology is a powerful, scalable, adaptable open tape format created by technology providers HP, IBM Corporation and Quantum Corporation to help address the growing demands of data protection in the midrange to enterprise-class server environments. This ultra-high capacity generation of tape storage products is designed to deliver outstanding performance, capacity and reliability combining the advantages of linear multi-channel, bi-directional formats with enhancements in servo technology, data compression, track layout, and error correction.

The LTO Ultrium format has a well-defined roadmap for growth and scalability. The roadmap represents intentions and goals only. There is no guarantee that these goals will be achieved. Compliance verification is vital to meet the free-interchange objectives that are at the core of the LTO Program. Ultrium tape mechanism and tape cartridge interchange specifications are available on a licensee basis. For additional information on LTO technology, visit the LTO Program Web site at <a href="https://www.ultrium.com">www.ultrium.com</a>.

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Note: Linear Tape-Open, LTO, the LTO logo, Ultrium, and the Ultrium logo are trademarks of HP, IBM and Quantum in the US and other countries.

<sup>\*</sup>Data rate and capacity assume 2:1 data compression